

ANNUAL  
**FINANCIAL**  
**REPORT** JUNE 30  
2012

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## BARNARDOS AUSTRALIA DIRECTORS' REPORT

The Directors of Barnardos Australia present their Annual Report of the company for the financial year ended 30 June 2012. In order to comply with the provisions of the Corporations Act 2001, the Directors report as follows:

Directors - The names of the Directors who have held office during or since the end of the financial year are:

NAME	PARTICULARS
<b>Mr Crispin Hull</b> Qualifications and Experience	<b>Chair</b> Director since July 2003, Chair from November 2007, previously Deputy Chair from December 2006. Barrister and Solicitor Supreme Court of the Australian Capital Territory. Editor of the Canberra Times 1985 to 1992, currently Lecturer in journalism and law at the University of Canberra, and is also a Director of the Australian Capital Territory Cultural Facilities Corporation. Qualifications: BA LIB (Hons).
Special Responsibilities	Special visitor to Canberra and Queanbeyan Centres, Member of the Audit and Governance Committees.
<b>Ms Sharyn Schultz</b> Qualifications and Experience	<b>Deputy Chair</b> Director since November 2008, Deputy Chair since February 2012. Currently Vice President, Human Resources & Communications, Luxottica Asia Pacific. Extensive experience in Human Resources Management including learning & organisational development and change management. Qualifications include Graduate Certificate in Change Management from AGSM; Bachelor of Education, (HRD) from University of Technology, Sydney; Associate Diploma of Adult Education, from University of Technology, Sydney.
Special Responsibilities	Member of the Governance Committee; Special Visitor to Sydney Metro Centre.
<b>Mr Jim Pearse</b> Qualifications and Experience	<b>Deputy Chair</b> Director since October 2005; Deputy Chair since November 2008. Currently consulting in the area of health policy, analysis of health data, performance indicators and health economics, he currently holds a fractional appointment as Associate Professor with the University of Wollongong in the Centre for Health Service Development. Qualifications include: B. Social Work, BA (Sydney), BEc (QLD), MSc Health Economics (York).
Special Responsibilities	Chair of Governance Committee; Special Visitor to Practice Development and Research projects.
<b>Mr Sachindra Maharaj</b> Qualifications and Experience	<b>Honorary Treasurer</b> Director and Honorary Treasurer from November 2007. Chief Accounting Officer of HSBC Australia companies since July 2006; prior to that Head of Treasury Services for HSBC for 8 years; has over 25 years experience in the banking industry. Qualifications include: BCA (Wellington), CA, Member of Institute of Chartered Accountants NZ.
Special Responsibilities	Chair of the Audit Committee.

## BARNARDOS AUSTRALIA DIRECTORS' REPORT (Cont.)

NAME	PARTICULARS
<b>Professor Barbara Fawcett</b> Qualifications and Experience  Special Responsibilities	<b>Director</b> Director since June 2008, resigned February 2012. Currently Professor of Social Work at the School of Social Work and Policy Studies at Sydney University; previously Head of Department of Social Sciences and Humanities; Director of Social and Community Research Evaluation Unit; Reader in Applied Social Sciences University of Bradford UK. Publications include Addressing Violence, Abuse and Oppression; Debates and Challenges, Feminist Perspectives on Disability, Research and Practice, Violence and Gender Relations and Contemporary Child Care Policy and Practice; published widely in the field of Action Evaluation. Qualifications include: BSc (Hons), Social Science, MSc (Oxon), CQSW, PhD (Manchester). Previously Special visitor to Research Projects.
<b>Dr Rosemary Howard</b> Qualifications and Experience  Special Responsibilities	<b>Director</b> Director since November 2010. A Child and Adolescent Psychiatrist with over 20 years specialist experience in Child and Adolescent services. She is currently Staff Specialist with Western NSW Local Health District in Orange and Bathurst. She has worked in the past as Staff Specialist with Northern Sydney and Central Coast Area Health Services, and also has experience in the Northern Territory, having worked to support the development of Child and Youth Mental Health Services based in Alice Springs. Has also been a member of the Mental Health Review Tribunal in New South Wales for the past twelve years. Qualifications include: MBBS (Hons), FRANZCP, Cert in Child Psych. Special visitor to the Marrickville Centre Programs.
<b>Mrs Abbey McKinnon</b> Qualifications and Experience  Special Responsibilities	<b>Director</b> Director since October 2010. Previously admitted to the Supreme Court of Victoria as a Barrister and Solicitor, Mrs McKinnon has a number of years experience of Civil and Criminal Cases, has been an active member of the Peter Pan Fundraising Auxiliary since 2001 and is currently Joint President. Qualifications: BA, LIB. Special visitor to the Find-a-Family Program.
<b>Mr Robert McGregor</b> Qualifications and Experience  Special Responsibilities	<b>Director</b> Director since May 2012. Currently consulting in both the public and private sector specialising in the resolution of complex commercial and legal issues, former senior public servant who has held executive positions (as a Deputy Director General and Director General) since 1983. He has extensive knowledge and experience of the workings of Government and Public Sector. Professional interests include corporate governance, the development and implementation of Government policy, strategic planning, industrial relations, mediation, and the funding of the public services. Awarded as a Member of the Order of Australia in 2003 for his contribution to public sector administration. Qualifications: AM, FCIS, BHA. Special visitor to the South Coast Centre and Member of the Governance Committee.

## BARNARDOS AUSTRALIA DIRECTORS' REPORT (Cont.)

NAME	PARTICULARS
<b>Ms Marianne Millan</b> Qualifications and Experience  Special Responsibilities	<b>Director</b> Director since February 2006; resigning January 2012. Deputy Chair from November 2007 to January 2012. Past Senior Officer with New South Wales Department of Education and Training. Ms Millan has extensive experience in the areas of education and government. Qualifications include: BA (Hons), MA, Dip Ed, Grad Dip Public Admin. Previously member of the Governance Committee; Special visitor to the South Coast Centre.
<b>Mrs Jane Paskin</b> Qualifications and Experience  Special Responsibilities	<b>Director</b> Director since May 2012. Senior Partner in financial services practice of Clayton Utz, Lawyers. Practised financial services law for over 20 years, having advised on all aspects of development and operation of the superannuation industry. Advised trustees and financial institutions on full breadth of board functionality, governance, administration and other commercial issues. Currently Chair of Rice Warner Actuaries and Member of Superannuation Committee of the Law Council of Australia. Qualifications include: Bachelor of Law (Hons) University of Technology, Sydney (1986), Diploma AICD Company Directors Course (June 2010) ASFA Accredited Investment Fiduciary. Special visitor to Western and Member of Audit Committee.
<b>Mrs Julie Pascoe</b> Qualifications and Experience  Special Responsibilities	<b>Director</b> Director since September 2009. Currently Director of Corporate Property Group and Non-Executive Director of RT Health Fund. Extensive experience in marketing, training, strategy and management programs with over 25 years experience with Unilever, Kelloggs and SC Johnson in Senior Management roles. Qualifications include: a Bachelor of Arts from Sydney University and a Graduate Diploma in Marketing from Charles Sturt University. Special visitor to Fundraising and Marketing.
<b>Mr Ross Peden</b> Qualifications and Experience  Special Responsibilities	<b>Director</b> Director since November 2001. Mr Peden is an adoptive parent of Barnardos clients, with a long association with Barnardos Find-A-Family; currently CEO of Christadelphian Aged Care a charitable aged care group, he is a Certified Practicing Accountant in public practice. Qualifications include a Bachelor of Economics and Master of Commerce. Member of the Audit Committee. Special visitor to Penrith Centre and Australian Barnardos Recruitment Services.
<b>Mrs Shirley Ronge</b> Qualifications and Experience  Special Responsibilities	<b>Director</b> Director since November 2001. Ex-client and child migrant, Mrs Ronge has a long term relationship with Barnardos including employment; continuing involvement with the Western Region Fundraising Auxiliary and currently Chairing the Barnardos Old Boys and Girls Committee. Special visitor to Auburn Centre.

## BARNARDOS AUSTRALIA DIRECTORS' REPORT (Cont.)

NAME	PARTICULARS
<b>Mr Glenn Stewart</b> Qualifications and Experience  Special Responsibilities	<b>Director</b> Director since November 2002, resigned November 2011. Principal of Cudgegong Valley Public School, Mudgee, actively involved in the Orana Far West Community and active in issues relating to disabilities. Qualifications, Bachelor of Education, Primary. Previously Special visitor to Orana Far West Centre.
<b>Mr Patrick Kerlin</b> Qualifications and Experience	<b>Company Secretary</b> Appointed 28th June 1999. A Chartered Accountant with over 20 years experience in commercial practice, including business management, taxation and audit. Mr Kerlin has completed a Masters in Policy Studies with the University of Sydney's School of Education and Social Work, and has a Graduate Diploma in Company Secretarial Practice with the Institute of Chartered Secretaries Australia.

### PRINCIPAL ACTIVITIES

Barnardos Australia is a charity working for the welfare of children and young people. We are committed to advocating for the welfare of all Australian children. We provide direct services predominantly in New South Wales and the Australian Capital Territory. We promote a range of welfare and community programs nationally.

Barnardos aims to find permanent, workable solutions to ensure the care of disadvantaged children and young people.

### BARNARDOS VISION

All children and young people will have caring families in which they can grow safely and fulfil their potential. Families, children and young people will be valued and supported by quality services and engaged communities.

### BARNARDOS CORPORATE VALUES

#### KEEP THE CHILD AND THE YOUNG PERSON CENTRAL

- We work for what we believe to be the child or young person's best interest and are informed by them.

#### STRENGTHEN FAMILIES

- We believe in the importance of stability in a child's family for their optimum development. We support the least intrusive intervention consistent with a child's safety and wellbeing.

#### PURSUE SOCIAL JUSTICE

- We work to empower the disadvantaged and those living in poverty, and to oppose social injustice. We focus on children most in need, balancing prevention and direct service delivery to individuals in crisis. We are guided by the principles of cultural diversity, reconciliation and fairness in distribution of resources. We uphold equal, effective and comprehensive civil, legal and industrial rights. We uphold opportunities for children and clients to participate fully in personal development, community life and decision making.

#### BE PERSISTENT FOR CHANGE

- We work creatively to make a difference. We understand that for some children and young people it will take a long time to see change and we work with hope for the future and commitment to the present.

#### TAKE RESPONSIBILITY

- At every level of the agency we take out responsibilities very seriously and require commitment from all our staff.

#### RELATE RESPECTFULLY

- We encourage active partnership between, and participation of, families, children and young people, communities and other welfare agencies. We respect the unique contribution of carers, volunteers, Barnardos' staff and external welfare agencies.

## BARNARDOS AUSTRALIA DIRECTORS' REPORT (Cont.)

### REVIEW OF OPERATIONS

The operating loss of the company for the year ended 30 June 2012 was \$733,662, (2011 profit: \$635,283).

#### Welfare

The Barnardos contribution to welfare programs during the year was \$3.8 million, (2011: \$3.4 million). Welfare income has increased by 17% from \$31 million in 2011 to \$36.4 million in 2012, with expenditure also increasing by 17%, from \$34.5 to \$40.2 million. This expenditure includes an additional investment in the development of an integrated case management system, MyStory.

#### Fundraising and Marketing

The net contribution from Fundraising for the year was \$2,928,924 (2011: \$3,561,901). The fundraising ratio for year was 27.5% (2011: 24.4%). The fundraising result was impacted by the cost of a restructure during the year.

#### Recruitment

The operations of ABRS Recruitment Services, a recruitment service providing staff for Barnardos Australia as well as welfare workers throughout Australia, has invested in growth during the year, with the net contribution to the welfare work of Barnardos reducing from \$261,160 in 2011 to \$169,745 in 2012.

#### Administration

Investment, rental and other income reduced during the year, from \$1,003,552 in 2011 to \$851,621 in 2012, due mainly to reductions in interest revenue, and increased losses on the sale of motor vehicles.

Property, Administration and Communications expenses have increased from \$858,872 to \$1,012,160 during the year.

### CHANGES IN STATE OF AFFAIRS

As well as providing for the increased Out of Home Care placements in ACT as foreshadowed in the last Financial Report, significant work has been undertaken during this year with the Department of Family and Community Services in NSW to plan for the transition of Out of Home Care services to the Non Government Agencies. We have actively promoted the value of adoption of children in the care system and were delighted that the government proposed additional funding as part of the transition funding. During the year a four-year contract was negotiated with the Department of Family and Community Services. A significant "Expression of Interest" was submitted for additional funding. The focus on adoption was maintained in the expression of interest.

Barnardos agreed to assume responsibility for 36 placements of Aboriginal children at the request of the Aboriginal Child, Family and Community Care State Secretariat (AbSec) and LinkUp Family Services when LinkUp was unable to continue with its Out of Home Care program. This Program is now known as the Narang Bir-rong Project. We started discussions with Miyan Munga, an Aboriginal organisation in Cowra, with a view to developing a partnership with them to enhance the capacity of their organisation to provide Out of Home Care services to Aboriginal children in their region.

Work with adolescents has been enhanced.

The Practice Development Centre has completed stage one of the integrated case management system MyStory. A new Intranet has replaced the previous outdated system. The agency continues to offer training and support to welfare agencies using the Looking After Children and SCARF case management systems.

## BARNARDOS AUSTRALIA DIRECTORS' REPORT (Cont.)

### FUTURE DEVELOPMENTS

Barnardos is planning the development of its Out of Home Care services in NSW including Kin Care programs, in particular in Western NSW and Hunter Central Coast regions.

### SUBSEQUENT EVENTS

There has not been any matter or circumstance, other than referred to in the financial statements or notes thereto, that has arisen since the end of the financial year that has significantly affected, or may significantly affect, the operations of the company, the results of those operations, or the state of affairs of the company in future financial years.

### SHORT TERM AND LONG TERM OBJECTIVES

Our short term and long term goals are contained within our three-year corporate plan, which is a public document and against which we report. Our goals are that:

1. Children and young people live in safe and stable families.
2. Children and young people reach their potential.
3. Children and young people connect with their communities and have high quality services.
4. Barnardos will continue to meet the requirements of children and young people in need in the future.

### STRATEGY FOR ACHIEVING OBJECTIVES

Barnardos provides direct services to children and young people in greatest need. We aim to make a real difference to the lives of children and young people in all that we do. We implement practice knowledge into program design. We use our experience to provide the most effective practice.

We use our practical experience to promote knowledge about effective policies and programs for all Australian disadvantaged children and young people. We contribute to community knowledge about need and involve ourselves in active partnership with communities, governments and other agencies.

### KEY PERFORMANCE INDICATORS

The framework of the Corporate Plan and structure of reporting to the board on achievements against the Corporate Plan is based on the Results Based Accountability methodology, now used by governments and other organisations in the human services area.

The corporate plan and annual budget establishes key performance measures and results that are reviewed through the board governance model and include fiscal measures, service outcomes, contract compliance, best practice standards and other accepted industry benchmarks.

The analysis of results in the first year of the current Corporate Plan showed that 7% of achievements exceeded and or met expectations, 83% were on track for achievement, while 10% needed further development, and one of the 131 key actions was not achieved. Some highlights of the achievements include increased service provision in respect to family support, where a number of existing Centres have increased the number and type of families they can assist. Funding has been maintained and Family Preservation Services increased. There have been increases in playgroup, and early intervention services. South Coast Centre has further increased its work with young mothers to enhance opportunities for them to continue their education and training.

### INDEMNIFICATION OF OFFICERS AND AUDITORS

During the financial year the company paid a premium in respect of a contract insuring the Directors of the company (as named above) and all Executive Officers of the company against a liability incurred as a Director or Executive Officer to the extent permitted by the Corporations Act 2001. The contract of insurance prohibits disclosure of the nature of the liability and the amount of the premium. The company has not otherwise, during or since the financial year, indemnified or agreed to indemnify an officer or auditor of the company against a liability incurred as such an officer or auditor.

### AUDITOR'S INDEPENDENCE DECLARATION

The Auditor's Independence Declaration is included on page 11 of the financial report.

## BARNARDOS AUSTRALIA DIRECTORS' REPORT (Cont.)

### CORPORATE GOVERNANCE STATEMENT

Barnardos Australia is a company limited by guarantee in accordance with the Corporations Act and a public benevolent institution in accordance with relevant Australian Taxation legislation. As required by the relevant legislation all Directors of Barnardos Australia are Non Executive and receive no remuneration for performing their role as Director.

Barnardos Australia operates within an agreed Governance structure that sets out the roles of Directors, Chief Executive Officer and Senior Managers.

In addition to the monthly Board Meeting, the Directors have Governance and Audit Committees.

The Governance Committee is responsible for the encouragement of new Members of Association, recruiting new Board Members and for the ongoing review of the Governance of Barnardos Australia.

The Audit Committee meets at least twice a year and is responsible for reviewing all financial corporate risks, insurance and investment policies.

Board Members also act as Special Visitors, visiting specific programs on a regular basis to inform the Board in respect to development of specific Barnardos programs.

## BARNARDOS AUSTRALIA DIRECTORS' REPORT (Cont.)

### MEETINGS OF DIRECTORS

During the financial year, 15 meetings of Directors (including committees) were held. Attendances were:

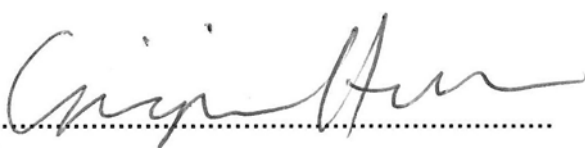
Directors Name	Board of Directors		Governance Committee		Audit Committee	
	Number eligible to attend	Number attended	Number eligible to attend	Number attended	Number eligible to attend	Number attended
Prof Barbara Fawcett	6	2	-	-	-	-
Dr Rosemary Howard	11	9	-	-	-	-
Mr Crispin Hull	11	11	2	2	2	2
Mr Robert McGregor	3	3				
Mrs Abbey McKinnon	11	8	-	-	-	-
Mr Sachindra Maharaj	11	9	-	-	2	2
Ms Marianne Millan	6	6	1	1	-	-
Mrs Julie Pascoe	11	10	-	-	2	2
Mrs Jane Paskin	3	3				
Mr Jim Pearse	11	10	2	2	-	-
Mr Ross Peden	11	9	-	-	2	1
Mrs Shirley Ronge	11	10	-	-	-	-
Ms Sharyn Schultz	11	8	2	2	-	-
Mr Glenn Stewart	6	4	-	-	-	-

### DIVIDENDS

Under the terms of the company's constitution, the company is not authorised to pay dividends.

Signed in accordance with a resolution of the Directors made pursuant to Section 298(2) of the Corporations Act 2001.

On behalf of the Directors



**C. Hull**  
**Chair**

Dated at Sydney this 27th day of September 2012.



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The Board of Directors  
Barnardos Australia Limited  
60-64 Bay Street  
Ultimo NSW 2000

Dear Board Members

**Barnardos Australia Limited**

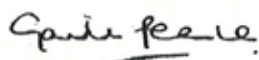
In accordance with section 307C of the Corporations Act 2001, I am pleased to provide the following declaration of independence to the directors of Barnardos Australia Limited.

As lead audit partner for the audit of the financial statements of Barnardos Australia Limited for the financial year ended 30 June 2012, I declare that to the best of my knowledge and belief, there have been no contraventions of:

- (i) the auditor independence requirements of the Corporations Act 2001 in relation to the audit; and
- (ii) any applicable code of professional conduct in relation to the audit.

Yours sincerely

  
DELOITTE TOUCHE TOHMATSU



Gaile Pearce  
Partner  
Chartered Accountants

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## **Independent Auditor's Report to the Members of Barnardos Australia**

### *Report on the Financial Report*

We have audited the accompanying financial report of Barnardos Australia, which comprises the statement of financial position as at 30 June 2012, the statement of comprehensive income, the statement of cash flows and the statement of changes in equity for the year ended on that date, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration as set out in page 16. In addition, we have audited Barnardos Australia compliance with specific requirements of the Charitable Fundraising Act 1991, the Charitable Collections Act 1946 and the Charitable Collections Regulations 1947 (collectively referred to as the "Charitable Fundraising Acts"), for the year ended 30 June 2012.

### *Directors' Responsibility for the Financial Report and Compliance with the Charitable Fundraising Act 1991*

The directors of the company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for compliance with the *Charitable Fundraising Act 1991*. The directors are also responsible for such internal control as the directors determine is necessary to enable compliance with requirements of the *Charitable Fundraising Act 1991* and the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

### *Auditor's Responsibility*

Our responsibility is to express an opinion on the company's compliance with specific requirements of the *Charitable Fundraising Act 1991* and the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. Those standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the entity has complied with specific requirements of the *Charitable Fundraising Act 1991* and the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the company's compliance with specific requirements of the *Charitable Fundraising Act 1991* and amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgment, including the assessment of the risks of non-compliance with specific requirements of the *Charitable Fundraising Act 1991* and material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control, relevant to the company's compliance with the *Charitable Fundraising Act 1991* and preparation of the financial report that gives a true and fair view, in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control. An audit also includes evaluating the appropriateness of

accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

#### *Inherent Limitations*

Because of the inherent limitations of any compliance procedure, it is possible that fraud, error, or non-compliance with the *Charitable Fundraising Act 1991* may occur and not be detected. An audit is not designed to detect all weaknesses in Barnardos Australia's compliance with the *Charitable Fundraising Act 1991* as an audit is not performed continuously throughout the period and the tests are performed on a sample basis.

Any projection of the evaluation of compliance with the *Charitable Fundraising Act 1991* to future periods is subject to the risk that the procedures, may become inadequate because of changes in conditions, or that the degree of compliance with them may deteriorate.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion

#### *Auditor's Independence Declaration*

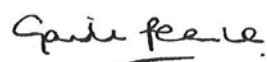
In conducting our audit, we have complied with the independence requirements of the *Corporations Act 2001*. We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of Barnardos Australia, would be in the same terms if given to the directors as at the time of this auditor's report.

#### *Opinion*

In our opinion:

- (a) the financial report of Barnardos Australia is in accordance with the *Corporations Act 2001*, including:
  - (i) giving a true and fair view of the company's financial position as at 30 June 2012 and of its performance for the year ended on that date; and
  - (ii) complying with Australian Accounting Standards and the *Corporations Regulations 2001*;
- (b) the financial report agrees to the underlying financial records of Barnardos Australia, that have been maintained, in all material respects, in accordance with the *Charitable Fundraising Act 1991* and its regulations for the year ended 30 June 2012; and
- (c) monies received by Barnardos Australia, as a result of fundraising appeals conducted during the year ended 30 June 2012, have been accounted for and applied, in all material respects, in accordance with the *Charitable Fundraising Act 1991* and its regulations.

  
DELOITTE TOUCHE TOHMATSU

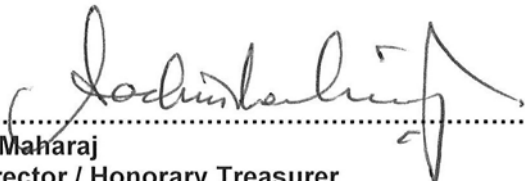


Gaile Pearce  
Partner  
Chartered Accountants  
Sydney, 27 September 2012

## BARNARDOS AUSTRALIA CHARITABLE FUNDRAISING ACT DECLARATION

I, Sachindra Maharaj, Director / Honorary Treasurer of Barnardos Australia, declare that in my opinion:

- a) The Financial Statements and notes thereto give a true and fair view of all income and expenditure of Barnardos Australia with respect to fundraising appeals and merchandising sales;
- b) the attached financial statements are in compliance with International Financial Reporting Standards, other than in relation to the application of not-for-profit sector specific requirements contained in A-IFRS, as stated in Note 1 to the financial statements;
- c) The Statement of Financial Position, Statement of Comprehensive Income and notes thereto give a true and fair view of the state of affairs with respect to fundraising appeals and merchandising sales;
- d) The provisions of the Charitable Fundraising Act 1991 and its regulations, the Charitable Collections Act 1946 and the Charitable Collections Regulations 1947 have been complied with;
- e) The internal controls exercised by Barnardos Australia are appropriate and effective in accounting for all income received.



.....  
**S. Maharaj**  
Director / Honorary Treasurer

Dated at Sydney this 27th day of September 2012.

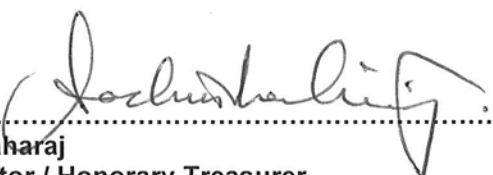
## BARNARDOS AUSTRALIA DIRECTORS' DECLARATION

The directors declare that:

- a) In the directors' opinion, there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable; and
- b) In the directors' opinion, the attached Financial Statements and notes thereto are in accordance with the Corporations Act 2001, including compliance with accounting standards and giving a true and fair view of the financial position and performance of the entity.

Signed in accordance with a resolution of the directors made pursuant to s.295(5) of the Corporations Act 2001.

On behalf of the Directors



.....  
**S. Maharaj**  
**Director / Honorary Treasurer**  
Dated at Sydney this 27th day of September 2012.

**BARNARDOS AUSTRALIA - STATEMENT OF COMPREHENSIVE INCOME  
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2012**

CONTINUING OPERATIONS	NOTES	2012 \$	2011 \$
<b>REVENUE</b>			
<b>MARKETING REVENUE</b>			
Fundraising	<b>2</b>	4,656,458	5,177,013
Merchandise and Licensing		156,436	147,711
		<b>4,812,894</b>	<b>5,324,724</b>
<b>GOVERNMENT SUBSIDIES</b>			
Federal	<b>3</b>	4,586,914	4,510,971
State	<b>4</b>	30,459,572	25,451,404
Local Government and Lead Agencies		401,508	277,784
		<b>35,447,994</b>	<b>30,240,159</b>
<b>OTHER WELFARE REVENUE</b>			
User Payments		867,789	771,888
Welfare Product		114,913	73,224
		<b>982,702</b>	<b>845,112</b>
<b>RECRUITMENT SERVICES</b>		<b>1,915,170</b>	<b>2,004,071</b>
<b>INVESTMENT, RENTAL AND OTHER REVENUE</b>	<b>5</b>	<b>851,621</b>	<b>1,003,552</b>
<b>TOTAL REVENUE</b>		<b>44,010,381</b>	<b>39,417,618</b>
<b>DEDUCT EXPENDITURE</b>			
<b>WELFARE CENTRES</b>	<b>6</b>	<b>40,235,543</b>	<b>34,506,912</b>
<b>MARKETING</b>			
Fundraising – salaries and direct costs		1,280,804	1,264,313
Fundraising – administration and indirect costs		446,730	395,700
Merchandise and Licensing		14,381	15,627
		<b>1,741,915</b>	<b>1,675,640</b>
<b>PROPERTY AND ADMINISTRATION</b>			
Administration		296,500	203,715
Communication		635,190	545,067
Rental Expenses		80,470	108,090
		<b>1,012,160</b>	<b>856,872</b>
<b>RECRUITMENT SERVICES</b>		<b>1,754,425</b>	<b>1,742,911</b>
<b>TOTAL EXPENDITURE</b>		<b>44,744,043</b>	<b>38,782,335</b>
(Loss) / Profit for the year	<b>7</b>	<b>(733,662)</b>	<b>635,283</b>
<b>OTHER COMPREHENSIVE INCOME</b>			
Realised loss on sale of available-for-sale financial assets:			
Net gain/(loss) arising on revaluation of available-for-sale financial assets during the year		(3,680)	(3,845)
<b>TOTAL COMPREHENSIVE INCOME FOR YEAR</b>		<b>(737,342)</b>	<b>631,438</b>

## BARNARDOS AUSTRALIA - STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2012

	NOTES	2012 \$	2011 \$
<b>CURRENT ASSETS</b>			
Cash and Cash Equivalents	10	2,530,552	2,235,357
Other Financial Assets	11	6,285,304	6,865,987
Receivables	12	1,136,357	1,019,559
Prepayments		936,580	965,546
<b>TOTAL CURRENT ASSETS</b>		<b>10,888,793</b>	<b>11,086,449</b>
<b>NON-CURRENT ASSETS</b>			
Property, Plant & Equipment	13	8,220,752	7,759,697
Other Financial Assets	11	500,000	500,000
Investment Property	14	2,972,000	3,004,000
<b>TOTAL NON-CURRENT ASSETS</b>		<b>11,692,752</b>	<b>11,263,697</b>
<b>TOTAL ASSETS</b>		<b>22,581,545</b>	<b>22,350,146</b>
<b>CURRENT LIABILITIES</b>			
Borrowings	15	60,223	39,082
Payables	16	2,675,849	2,217,838
Income Received in Advance		2,115,054	2,176,992
Provisions	17	3,038,642	2,590,224
<b>TOTAL CURRENT LIABILITIES</b>		<b>7,889,768</b>	<b>7,024,136</b>
<b>NON-CURRENT LIABILITIES</b>			
Provisions	17	592,922	510,625
Other - Funds Held In Trust		345,731	324,919
<b>TOTAL NON-CURRENT LIABILITIES</b>		<b>938,653</b>	<b>835,544</b>
<b>TOTAL LIABILITIES</b>		<b>8,828,421</b>	<b>7,859,680</b>
<b>NET ASSETS</b>		<b>13,753,124</b>	<b>14,490,466</b>
<b>EQUITY</b>			
Reserves	18	83,087	86,767
Retained Earnings	19	13,670,037	14,403,699
<b>TOTAL EQUITY</b>		<b>13,753,124</b>	<b>14,490,466</b>

Notes to the financial statements are included on pages 21 - 39

**BARNARDOS AUSTRALIA - STATEMENT OF CHANGES IN EQUITY  
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2012**

	Donor Reserve \$	Investment Revaluation Reserve \$	Retained Earnings \$	Total \$
<b>Balance at 1 July 2010</b>	<b>73,112</b>	<b>17,500</b>	<b>13,768,416</b>	<b>13,859,028</b>
Transfer to reserve	-	(3,845)	-	(3,845)
Profit for the year	-	-	635,283	635,283
<b>Total Comprehensive Income /(loss) for the year</b>	<b>-</b>	<b>(3,845)</b>	<b>635,283</b>	<b>631,438</b>
<b>Balance at 30 June 2011</b>	<b>73,112</b>	<b>13,655</b>	<b>14,403,699</b>	<b>14,490,466</b>
Transfer to reserve	-	(9,525)	-	(9,525)
Transfer to profit and loss on sale	-	5,845	-	5,845
(Loss) for the year	-	-	(733,662)	(733,662)
<b>Total Comprehensive Income / (loss) for the year</b>	<b>-</b>	<b>(3,680)</b>	<b>(733,662)</b>	<b>(737,342)</b>
<b>Balance at 30 June 2012</b>	<b>73,112</b>	<b>9,975</b>	<b>13,670,037</b>	<b>13,753,124</b>

Notes to the financial statements are included on pages 21 - 39

**BARNARDOS AUSTRALIA**  
**STATEMENT OF CASH FLOWS FOR THE FINANCIAL YEAR ENDED 30 JUNE 2012**

	NOTES	2012 \$	2011 \$
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Receipts from Customers, Donors and Government		45,623,494	41,299,459
Bequests		1,262,820	765,211
Interest Received		671,865	654,270
Payments to Suppliers and Employees		(46,217,411)	(40,235,097)
<b>NET CASH PROVIDED BY OPERATING ACTIVITIES</b>	<b>22</b>	<b>1,340,768</b>	<b>2,483,843</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Purchase of Property, Plant & Equipment and Motor Vehicles		(1,811,406)	(1,720,793)
Proceeds from Sale of Property, Plant & Equipment and Motor Vehicles		172,416	161,246
Proceeds from sale investment property		-	249,452
Proceeds from Sale of Financial Assets		134,635	193,981
<b>NET CASH USED IN INVESTING ACTIVITIES</b>		<b>(1,504,355)</b>	<b>(1,116,114)</b>
<b>Net increase / (decrease) in cash and cash equivalents</b>		<b>(163,587)</b>	<b>1,367,729</b>
<b>Cash and cash equivalents at the beginning of the Financial year</b>		<b>8,909,245</b>	<b>7,541,516</b>
<b>Cash and cash equivalents at the end of the Financial year</b>	<b>22</b>	<b>8,745,658</b>	<b>8,909,245</b>

Notes to the financial statements are included on pages 21-39

## BARNARDOS AUSTRALIA - NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 30 JUNE 2012

### NOTE 1: SUMMARY OF ACCOUNTING POLICIES

#### Statement of Compliance

The financial report is a general purpose financial report which has been prepared in accordance with the Corporations Act 2001, Accounting Standards and Interpretations, and complies with other requirements of the law. Accounting Standards include Australian equivalents to International Financial Reporting Standards ('A-IFRS'). A statement of compliance is made in relation to the application of not-for-profit sector specific requirements contained in A-IFRS.

The financial statements were authorised for issue by the directors on the 26th September 2012.

#### Basis of preparation

The financial report has been prepared on the basis of historical cost. Historical cost is generally based on the fair values of the consideration given in exchange for assets. All amounts are in Australian dollars, unless otherwise indicated.

#### Critical accounting judgements and key sources of estimation uncertainty

In the application of the company's accounting policies, management is required to make judgments, estimates and assumptions about carrying values of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

#### Adoption of new and revised Accounting Standards

In the current year, the company has adopted all of the new and revised Standards and Interpretations issued by the Australian Accounting Standards Board (the AASB) that are relevant to its operations and effective for the current annual reporting period. Details of the impact of the adoption of these new accounting standards are set out in the individual accounting policy notes set out below.

- AASB 101 'Presentation of Financial Statements'

The company has adopted the revised AASB 101 (2007) Presentation of Financial Statements from 1 January 2009. The revised standard separates owner and non-owner changes in equity. As a result, all non-owner changes in equity are presented in a statement of comprehensive income and all owner changes in equity are presented in statement of changes in equity.

- AASB 8 'Operating Segments'

Because the company does not have on issue any debt or equity securities that are traded in a public market and is not in the process of issuing any class or instruments in a public market, the company is not required to present segment reporting information under AASB 8, and accordingly none has been provided in this financial report.

#### Significant Accounting Policies

The following significant accounting policies have been adopted in the preparation and presentation of the financial report:

(a) Revenue recognition

- (i) **Bequests** - Bequests received are credited to income in the period in which they are received. Bequests and gifts received in the form of properties or investments are taken into account when received at their market value if they are listed shares or trusts and otherwise at cost, which is deemed to be their probate value.

## BARNARDOS AUSTRALIA - NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 30 JUNE 2012 (CONTINUED)

### NOTE 1: SUMMARY OF ACCOUNTING POLICIES (Cont.)

(ii) **Donations** - Donations received are credited to income in the period in which they are received.

(iii) **Gifts In Kind** - Gifts In Kind including professional pro bono services that can be reasonably valued are brought to account as revenue when the benefit of the service or control of the asset transfers to Barnardos Australia. The value of volunteer hours, including the time of the Board of Directors, volunteer mentors and fundraisers has not been brought to account because the fair value cannot be reliably determined. Donated goods that are distributed directly to clients have also not been brought to account as revenue and expenditure of the company.

(iv) **Government Funding Agreements** - Government funding agreements are contracted agreements with the Government to provide a variety of welfare programs in the community. They are received in the form of transfers of resources to the company in return for past or future compliance with certain conditions relating to the operating activities of the company. Non-reciprocal government funding monies, other than monies held in trust, are credited to income when received in accordance with AASB 1004 "Contributions". Other service revenues from government agencies are recognised upon delivery of services in accordance with AASB 118 "Revenue".

(v) **Sale of Goods and Disposal of Assets** - Revenue from the sale of goods and disposal of other assets is recognised when the company has transferred the significant risks and rewards of ownership of the goods or other assets to the buyer.

#### (b) Cash and cash equivalents

For the purposes of the Statement of Cash Flows, cash and cash equivalents includes cash on hand and in banks and money market investments readily convertible to cash.

#### (c) Employee benefits

Provision is made for benefits accruing to employees in respect of wages and salaries, annual leave and long service leave when it is probable that settlement will be required and they are capable of being measured reliably. Provisions made in respect of employee benefits expected to be settled within 12 months, are measured at their nominal values using the remuneration rate expected to apply at the time of settlement. Provisions made in respect of employee benefits which are not expected to be settled within 12 months are measured as the present value of the estimated future cash outflows to be made by the company in respect of services provided by employees up to reporting date.

#### Defined contribution plans

Contributions to defined contribution superannuation plans are expensed when incurred.

#### (d) Financial assets

Financial assets are classified into the following specified categories: 'held-to-maturity' investments, 'available-for-sale' financial assets and 'loans and receivables'. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition. Investments are recognised and derecognised on trade date where purchase or sale of an investment is under a contract whose terms require delivery of the investment within the timeframe established by the market concerned, and are initially measured at fair value, net of transaction costs.

## BARNARDOS AUSTRALIA - NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 30 JUNE 2012 (CONTINUED)

### NOTE 1: SUMMARY OF ACCOUNTING POLICIES (Cont.)

#### Held-to-maturity investments

Bills of exchange and debentures are recorded at amortised cost using the effective interest method less impairment, with revenue recognised on an effective yield basis. The effective interest method is a method of calculating the amortised cost of a financial asset and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset, or, where appropriate, a shorter period.

#### Available-for-sale financial assets

Certain shares and convertible notes held by the company are classified as being available-for-sale and are stated at fair value less impairment. Fair value is determined by reference to the quoted market price. Gains and losses arising from changes in fair value are recognised in other comprehensive income and accumulated in the investment revaluation reserve, with the exception of impairment losses, interest calculated using the effective interest method, and foreign exchange gains and losses on monetary assets, which are recognised in profit & loss. Where the investment is disposed of or is determined to be impaired, at which time the cumulative gain or loss previously accumulated in the investment revaluation reserve is reclassified to profit or loss for the period.

#### Loans and receivables

Trade receivables, loans, and other receivables are recorded at amortised cost less impairment.

#### (e) Fundraising

Fundraising costs are charged to expenses when incurred.

#### (f) Goods and Services Tax

Revenues, expenses and assets are recognised net of the amount of Goods and Services Tax (GST), except:

- (i) Where the amount of GST incurred is not recoverable from the taxation authority, it is recognised as part of the cost of acquisition of an asset or as part of an item of expense; or
- (ii) For receivables and payables, which are recognised inclusive of GST.

The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables. Cash flows are included in the statement of cash flows on a gross basis. The GST component of cash flows arising from investing and financing activities which is recoverable from, or payable to, the taxation authority is classified as operating cash flows.

#### (g) Impairment of Assets

At each reporting date, the company reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where the asset does not generate cash flows that are independent from other assets, the company estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Recoverable amount is higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

## BARNARDOS AUSTRALIA - NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 30 JUNE 2012 (CONTINUED)

### NOTE 1: SUMMARY OF ACCOUNTING POLICIES (Cont.)

#### (g) Impairment of Assets (cont.)

If the recoverable amount of an asset (cash generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash generating unit) is reduced to its recoverable amount. An impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the impairment loss is treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash generating unit) is increased to the revised estimate of its recoverable amount, but only to the extent that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (cash generating unit) in prior years. A reversal of an impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the reversal of the impairment loss is treated as a revaluation increase.

#### (h) Investment property

Investment property, which is property held to earn rentals and/or for capital appreciation, is measured at cost. At the date of transition, the fair value of the properties was deemed to be its cost at that date.

#### (i) Inventories

Unsold Christmas cards and other inventories are valued at the lower of cost or net realisable value using the average cost method.

#### (j) Income Tax

Confirmation of endorsement as an income tax exempt charitable entity under Subdivision 50-B of the Income Tax Assessment Act 1997 was received on the 8th July 2005.

#### (k) Leased Assets

Operating lease payments are recognised as an expense on a basis which reflects the pattern in which economic benefit from the leased assets is consumed.

#### (l) Property, Plant and Equipment

Land and buildings, plant and equipment, leasehold improvements and equipment under finance lease are stated at cost less accumulated depreciation and impairment. Cost includes expenditure that is directly attributable to the acquisition of the item. In the event that settlement of all or part of the purchase consideration is deferred, cost is determined by discounting the amounts payable in the future to their present value as at the date of acquisition. Depreciation is provided on property, plant and equipment, including freehold buildings but excluding land and investment properties. Depreciation is calculated on a straight line or diminishing value basis so as to write off the net cost of each asset over its expected useful life.

- (i) Depreciation of Buildings has been provided on the basis of 2% per annum, using the straight line method.
- (ii) Depreciation and Amortisation of Leasehold Improvements, Partitions and Furnishings has been provided on the basis of 10% per annum, using the straight line method.
- (iii) Depreciation of Plant and Equipment, including Computer Equipment has been provided on the basis of 15% to 25% per annum, using the straight line method.
- (iv) Depreciation of Motor Vehicles has been provided on the basis of 18.5% per annum, using the diminishing value method.

## BARNARDOS AUSTRALIA - NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 30 JUNE 2012 (CONTINUED)

### NOTE 1: SUMMARY OF ACCOUNTING POLICIES (Cont.)

#### (m) Payables

Trade payables and other accounts payable are recognised when the entity becomes obliged to make future payments resulting from the purchase of goods and services.

#### (n) Provisions

Provisions are recognised when the company has a present obligation for a future sacrifice of economic benefits, that sacrifice is probable, and the amount of the sacrifice can be measured reliably.

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, the receivable is recognised as an asset if it is probable that recovery will be received and the amount of the receivable can be measured reliably.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at reporting date, taking into account the risks and uncertainties surrounding the obligation. Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows.

#### (o) Comparative Amounts

Comparatives amounts have been amended to reflect the change in disclosing the fundraising expenses and cost to fundraising ratio, to better reflect the industry norm, expenses have been separated to disclose direct fundraising costs, including salaries, and indirect expenses such as administration support and rent. Barnardos Australia practice is to cost allocate all corporate costs including administrative support to all functions of the agency, including the provision of welfare programs and fundraising.

#### (p) Standards and Interpretations issued not yet effective

At the date of authorisation of the financial report, the Standards and Interpretations listed below were in issue but not yet effective. Initial application of the following Standards will not affect any of the amounts recognised in the financial report, but will change the disclosures presently made in relation to the Company's financial report:

STANDARD / INTERPRETATION	Effective for annual reporting periods beginning on or after	Effective for annual reporting periods beginning on or after
AASB 9 'Financial Instruments', AASB 2009-11 'Amendments to Australian Accounting Standards arising from AASB 9' and AASB 2010-7 'Amendments to Australian Accounting Standards arising from AASB 9 (December 2010)'	1 January 2013	30 June 2014
AASB 10 'Consolidated Financial Statements'	1 January 2013	30 June 2014
AASB 11 'Joint Arrangements'	1 January 2013	30 June 2014
AASB 12 'Disclosure of Involvement with Other Entities'	1 January 2013	30 June 2014
AASB 119 'Employee Benefits' (2011) and AASB 2011-10 'Amendments to Australian Accounting Standards arising from AASB 119(2011)'	1 January 2013	30 June 2014
AASB 127 'Separate Financial Statements (2011)'	1 January 2013	30 June 2014
AASB 128 'Investments in Associates and Joint Ventures (2011)'	1 January 2013	30 June 2014

**BARNARDOS AUSTRALIA - NOTES TO THE FINANCIAL STATEMENTS  
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2012 (CONTINUED)**

**NOTE 1: SUMMARY OF ACCOUNTING POLICIES (Cont.)**

(p) Standards and Interpretations issued not yet effective (cont.)

STANDARD / INTERPRETATION	Effective for annual reporting periods beginning on or after	Effective for annual reporting periods beginning on or after
AASB 13 'Fair Value Measurement' and AASB 2011-8 'Amendments to Australian Accounting Standards arising from AASB 13'	1 January 2013	30 June 2014
AASB 2010-8 'Amendments to Australian Accountancy Standards – Deferred Tax: Recovery of Underlying Assets'.	1 January 2012	30 June 2013
AASB 2011-4 'Amendments to Australian Accountancy Standards to Remove Individual Key Management Personnel Disclosure Requirements.'	1 July 2013	30 June 2014
AASB 2011-7 'Amendments to Australian Accounting Standards arising from the Consolidation and Joint Arrangements standards.'	1 January 2013	30 June 2014
AASB 2011-9 'Amendments to Australian Accounting Standards – Presentation of Items of Other Comprehensive Income'	1 July 2012	30 June 2013
Interpretation 20 'Stripping Costs in the Production Phase of a Surface Mine' and AASB 2011-12 'Amendments to Australian Accounting Standards arising from interpretation 20'.	1 January 2013	30 June 2014

At the date of authorisation of the financial report, the following IASB Standards and IFRIC Interpretations were also in issue but not yet effective, although Australian equivalent Standards and Interpretations have not yet been issued.

Offsetting Financial Assets and Financial Liabilities (Amendments to IAS 32)	1 January 2014	30 June 2015
Disclosures – Offsetting Financial Assets and Financial liabilities (Amendments to IFRS 7)	1 July 2013	30 June 2014
Mandatory Effective Date of IFRS 9 and Transition Disclosures (Amendments to IFRS 9 and IFRS 7).	1 January 2015	30 June 2016

<b>NOTE 2: FUNDRAISING</b>	<b>2012 \$</b>	<b>2011 \$</b>
Donors & Appeals	3,014,350	3,709,394
Bequests	1,262,820	1,150,121
Pro bono Contribution - Deloitte Touché Tohmatsu	90,000	90,000
Pro Bono Contribution - King & Wood Mallesons	47,283	8,456
Blackheath Auxiliary	4,750	4,500
Canberra Branch	60,640	64,887
Peter Pan Committee	85,200	53,000
Peter Pan Opportunity P/L	60,000	85,000
Young Peter Pan Auxiliary	31,415	11,655
<b>TOTAL FUNDRAISING INCOME</b>	<b>4,656,458</b>	<b>5,177,013</b>

**BARNARDOS AUSTRALIA - NOTES TO THE FINANCIAL STATEMENTS  
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2012 (CONTINUED)**

<b>NOTE 3: FEDERAL GOVERNMENT SUBSIDIES</b>	<b>2012 \$</b>	<b>2011 \$</b>
Auburn Children's Family Centre	1,973,475	1,817,251
Canberra Children's Family Centre	211,350	146,064
Penrith Children's Family Centre	62,163	244,854
South Coast Children's Family Centre	1,134,402	1,057,531
Sydney Metro	13,631	29,915
Western (previously Orana Far West)	324,120	348,479
Queanbeyan	15,288	-
Youth Programs	852,485	838,377
Practice Development Centre	-	28,500
<b>TOTAL FEDERAL GOVERNMENT SUBSIDIES</b>	<b>4,586,914</b>	<b>4,510,971</b>

<b>NOTE 4: STATE GOVERNMENT SUBSIDIES</b>	<b>2012 \$</b>	<b>2011 \$</b>
<b>NSW GOVERNMENT SUBSIDIES</b>		
Auburn Children's Family Centre	1,420,091	1,452,102
Find A Family	9,437,242	8,810,954
Narang Bir-rong	486,571	-
Penrith Children's Family Centre	1,529,307	1,298,230
Queanbeyan Children's Family Centre	584,876	479,273
Western (previously Orana Far West)	2,071,301	1,328,095
South Coast Children's Family Centre	2,919,015	2,165,942
Sydney Metro	1,508,029	1,543,654
Youth Programs	1,935,987	1,733,970
Welfare/Financial Literacy/No Interest Loans [NILS]	33,186	102,380
Family Preservation Pilot Project	475,745	-
<b>TOTAL NSW GOVERNMENT SUBSIDIES</b>	<b>22,401,351</b>	<b>18,914,600</b>
<b>ACT GOVERNMENT SUBSIDIES</b>		
Canberra Children's Family Centre	8,058,221	6,536,804
<b>TOTAL STATE GOVERNMENT SUBSIDIES</b>	<b>30,459,572</b>	<b>25,451,404</b>

<b>NOTE 5: INVESTMENT, RENTAL &amp; OTHER REVENUE</b>	<b>2012 \$</b>	<b>2011 \$</b>
<b>Investment, Rental &amp; Other Revenue</b>		
Interest and Dividends	652,076	685,150
Sundry Revenue	64,132	96,415
Rental Revenue	182,726	178,155
Barnardos UK Grant	29,154	46,722
Loss on sale of Assets Available for Sale	(5,748)	-
Loss on Disposal of Property, Plant & Equipment	(70,719)	( 2,890)
<b>TOTAL INVESTMENT, RENTAL &amp; OTHER REVENUE</b>	<b>851,621</b>	<b>1,003,552</b>

**BARNARDOS AUSTRALIA - NOTES TO THE FINANCIAL STATEMENTS  
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2012 (CONTINUED)**

<b>NOTE 6: WELFARE CENTRES EXPENDITURE</b>	<b>2012 \$</b>	<b>2011 \$</b>
<b>After Care</b>	<b>100,937</b>	<b>110,597</b>
<b>Children's Family Centres</b>		
Auburn	4,079,335	3,920,669
Canberra	8,512,867	6,916,739
Penrith	2,249,928	1,893,245
Queanbeyan	886,550	707,291
South Coast	4,444,693	3,624,578
<b>TOTAL CHILDREN'S FAMILY CENTRES</b>	<b>20,173,373</b>	<b>17,062,522</b>
<b>Find A Family</b>	<b>9,402,967</b>	<b>9,185,562</b>
<b>Narang Bir-rong</b>	<b>497,753</b>	<b>-</b>
<b>Program Support</b>	<b>169,857</b>	<b>145,110</b>
<b>Western (previously Orana Far West)</b>	<b>2,609,985</b>	<b>1,762,210</b>
<b>Research, Development &amp; Health Projects</b>	<b>1,399,053</b>	<b>1,149,269</b>
<b>Sydney Metro</b>	<b>1,914,042</b>	<b>1,938,122</b>
<b>Pilot Project Family Preservation</b>	<b>480,371</b>	
<b>Youth Programs</b>	<b>3,467,205</b>	<b>3,133,520</b>
<b>Other States</b>	<b>20,000</b>	<b>20,000</b>
<b>TOTAL WELFARE CENTRES EXPENDITURE</b>	<b>40,235,543</b>	<b>34,506,912</b>

<b>NOTE 7: (LOSS)/PROFIT FROM OPERATIONS</b>	<b>2012 \$</b>	<b>2011 \$</b>
(Loss)/Profit has been arrived at after charging / (crediting) the following income, expenses, gains and losses:		
<b>INCOME:</b>		
Loss on disposal of property, plant and equipment	(70,719)	(119,894)
(Loss)/Profit on sale of available for sale investments	(5,748)	74,232
Interest revenue	652,076	633,970
<b>EXPENSE:</b>		
Depreciation of property, plant & equipment	1,105,956	1,009,265
Depreciation of investment property	32,000	32,000
Employee benefits	24,041,246	19,405,201
Operating lease rental expense	1,258,904	1,203,242
Bad debt expense	19,486	17,703

## BARNARDOS AUSTRALIA - NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 30 JUNE 2012 (CONTINUED)

NOTE 8: AUDITOR'S REMUNERATION	2012 \$	2011 \$
<b>Auditor's Remuneration</b>		
Auditing the Financial Report	2,750	2,875
Pro Bono Audit Fee	90,000	90,000
<b>Total</b>	<b>92,750</b>	<b>92,875</b>

The auditor of Barnardos Australia is Deloitte Touché Tohmatsu. The auditor receives the above nominal contribution toward its generous donation of the cost of its audit. The market value of the pro bono audit fee has been valued at \$ 90,000 based on a fee estimate.

### NOTE 9: KEY MANAGEMENT PERSONNEL REMUNERATION

The directors of Barnardos Australia who held office during the financial year were:

Barbara Fawcett	(non-executive)	Julie Pascoe	(non-executive)
Rosemary Howard	(non-executive)	Jane Paskin	(non-executive)
Crispin Hull	(non-executive)	Jim Pearse	(non-executive)
Robert McGregor	(non-executive)	Ross Peden	(non-executive)
Abbey McKinnon	(non-executive)	Shirley Ronge	(non-executive)
Sachindra Maharaj	(non-executive)	Sharyn Schultz	(non-executive)
Marianne Millan	(non-executive)	Glenn Stewart	(non-executive)

No director has received or become entitled to receive any remuneration from the company in their capacity as a director (2011: \$Nil).

Any goods purchased by the directors were acquired at commercial rates.

Other Key Management Personnel of Barnardos Australia during the financial year were:

#### Chief Executive and Welfare Director

Louise Voigt

#### Senior Staff

Rosemary Hamill	Auburn Children's Family Centre
Deborah MacMillan	Australian Barnardos Recruitment Services (ABRS)
Annette Kelly-Egerton	Canberra Children's Family Centre
Elizabeth Cox	Find a Family
Lynn Casey	Marrickville
Jodi Burnstein	Western (previously Orana Far West)
Carol Lockley	Penrith Children's Family Centre and Queanbeyan Children's Family Centre
Kerry Moore	South Coast Children's Family Centre
Natasha Weir and Vivienne Freeman	Sydney Metro Centre
Sue Tregeagle	Program Services
Bill Hoyles	Program Services and Aftercare
Jude Morwitzer	Practice Development
Manisha Amin	Marketing & Fundraising
Patrick Kerlin	Company Secretary and Administration

	2012 \$	2011 \$
The aggregate compensation of the key executive management personnel of the company is set out below.	<b>2,196,461</b>	<b>1,910,563</b>

**BARNARDOS AUSTRALIA - NOTES TO THE FINANCIAL STATEMENTS  
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2012 (CONTINUED)**

<b>NOTE 10: CASH AND CASH EQUIVALENTS</b>	<b>2012 \$</b>	<b>2011 \$</b>
<b>CASH AND CASH EQUIVALENTS</b>		
Cash on Hand	29,717	29,256
Cash at Bank	2,300,080	665,320
Cash at Bank - "Gift Fund"	200,755	1,540,781
	<b>2,530,552</b>	<b>2,235,357</b>

<b>NOTE 11: OTHER FINANCIAL ASSETS</b>	<b>2012 \$</b>	<b>2011 \$</b>
<b>CURRENT</b>		
<b>Held at cost</b>		
Bank Term Deposits	4,325,329	5,219,256
Capital Security with Floating Rate	509,975	519,500
Bank Term Deposits, "Gift Fund"	1,450,000	993,713
	<b>6,285,304</b>	<b>6,732,469</b>
<b>AVAILABLE FOR SALE</b>		
Listed Securities	-	133,518
	<b>6,285,304</b>	<b>6,865,987</b>
<b>NON-CURRENT</b>		
<b>Held at cost</b>		
Floating Rate Note	500,000	500,000
	<b>500,000</b>	<b>500,000</b>

<b>NOTE 12: RECEIVABLES</b>	<b>2012 \$</b>	<b>2011 \$</b>
<b>RECEIVABLES</b>		
Trade Receivables	720,039	436,039
Other Receivables	416,318	583,520
	<b>1,136,357</b>	<b>1,019,559</b>

Note: The average credit period on receivables is 30 days.  
No interest is charged on trade receivables.

**Trade Receivables**

60-90 days	34,648	15,712
90-120 days	96,149	64,068
	<b>130,797</b>	<b>79,780</b>

**BARNARDOS AUSTRALIA - NOTES TO THE FINANCIAL STATEMENTS  
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2012 (CONTINUED)**

**NOTE 13: PROPERTY, PLANT & EQUIPMENT**

Description	Freehold Land at cost \$	Buildings at cost \$	Leasehold Improvements Partitions & Furnishings at cost \$	Plant and Equipment at cost \$	Motor Vehicles at cost \$	Total \$
<b>Gross Carrying Amount Balance at 1 July 2010</b>	<b>490,792</b>	<b>4,006,937</b>	<b>516,511</b>	<b>1,495,418</b>	<b>5,689,460</b>	<b>12,199,118</b>
Additions	-	321,358	94,216	303,744	1,001,475	1,720,793
Disposals	-	-	( 71,397)	( 1,937)	( 677,215)	( 750,549)
<b>Balance at 30 June 2011</b>	<b>490,792</b>	<b>4,328,295</b>	<b>539,330</b>	<b>1,797,225</b>	<b>6,013,720</b>	<b>13,169,362</b>
Additions	-	24,471	117,592	288,054	1,381,289	1,811,406
Disposals	-	(1,050)	-	(16,242)	(744,083)	(761,375)
<b>Balance at 30 June 2012</b>	<b>490,792</b>	<b>4,351,716</b>	<b>656,922</b>	<b>2,069,037</b>	<b>6,650,926</b>	<b>14,219,393</b>

<b>Accumulated Depreciation Balance at 1 July 2010</b>	-	<b>(1,021,747)</b>	<b>(174,243)</b>	<b>(979,918)</b>	<b>(2,693,901)</b>	<b>(4,869,809)</b>
Disposals	-	-	25,842	1,216	442,351	469,409
Depreciation Expense		( 80,538)	( 54,654)	( 244,449)	( 629,624)	(1,009,265)
<b>Balance at 30 June 2011</b>	-	<b>(1,102,285)</b>	<b>(203,055)</b>	<b>(1,223,151)</b>	<b>(2,881,174)</b>	<b>(5,409,665)</b>
Disposals	-	258	-	11,981	504,741	516,980
Depreciation Expense	-	(86,426)	(58,313)	(251,874)	(709,343)	(1,105,956)
<b>Balance at 30 June 2012</b>	-	<b>(1,188,453)</b>	<b>(261,368)</b>	<b>(1,463,044)</b>	<b>(3,085,776)</b>	<b>(5,998,641)</b>
<b>Net Book Value</b>						
<b>As at 30 June 2011</b>	<b>490,792</b>	<b>3,226,010</b>	<b>336,275</b>	<b>574,074</b>	<b>3,132,546</b>	<b>7,759,697</b>
<b>As at 30 June 2012</b>	<b>490,792</b>	<b>3,163,263</b>	<b>395,554</b>	<b>605,993</b>	<b>3,565,150</b>	<b>8,220,752</b>

**BARNARDOS AUSTRALIA - NOTES TO THE FINANCIAL STATEMENTS  
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2012 (CONTINUED)**

<b>NOTE 14: INVESTMENT PROPERTY</b>	<b>2012 \$</b>	<b>2011 \$</b>
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**INVESTMENT PROPERTY (AT COST)**

Balance at the beginning of the financial year	3,100,000	3,100,000
Less accumulated depreciation	(128,000)	( 96,000)
<b>BALANCE AT THE END OF THE FINANCIAL YEAR</b>	<b>2,972,000</b>	<b>3,004,000</b>

Barnardos Australia has two investment properties in Shellharbour, NSW. One property is currently an income producing retail outlet, and the other property is held for capital appreciation and is currently being used as a Respite Accommodation facility for clients. The rent receivable for the retail outlet is at market rate. There is a 6 month clause within the contract to end the agreement.

<b>NOTE 15: BORROWINGS</b>	<b>2012 \$</b>	<b>2011 \$</b>
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**BORROWINGS**

Bank Overdraft Facility - Interest Free	60,223	39,082
	<b>60,226</b>	<b>39,082</b>

Barnardos Australia has an interest free facility with the National Australia Bank to fund No Interest Loans to clients in need.

<b>NOTE 16: PAYABLES</b>	<b>2012 \$</b>	<b>2011 \$</b>
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**PAYABLES**

Trade creditors	993,925	1,343,201
Sundry creditors and accrued expenses	1,681,924	874,637
	<b>2,675,849</b>	<b>2,217,838</b>

Note:

The average credit period on purchases is 30 days.  
No interest is charged on trade creditors.

**BARNARDOS AUSTRALIA - NOTES TO THE FINANCIAL STATEMENTS  
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2012 (CONTINUED)**

<b>NOTE 17: PROVISIONS</b>	<b>2012 \$</b>	<b>2011 \$</b>
The provisions are recognised and included in the financial statements as follows:		
<b>CURRENT</b>		
Employee Provision - Annual Leave	1,565,636	1,309,786
Employee Provision - Long Service Leave	1,473,006	1,280,438
	<b>3,038,642</b>	<b>2,590,224</b>
<b>NON CURRENT</b>		
Employee Provision - Long Service Leave	442,922	360,625
Provision for Lease Decommissioning Costs	150,000	150,000
	<b>592,922</b>	<b>510,625</b>
Number of equivalent full time employees at end of financial year	369	327

The provision for lease decommissioning costs represents the present value of the directors' best estimate of the future sacrifice of economic benefits that will be required to remove leasehold improvements from leased property. The estimate has been obtained from a property valuer. The unexpired term of the lease is 1 year, with a 5 year option.

<b>NOTE 18: RESERVES</b>	<b>2012 \$</b>	<b>2011 \$</b>
<b>RESERVES</b>		
Donor Reserve (i)	73,112	73,112
Investment Revaluation Reserve (ii)	9,975	13,655
	<b>83,087</b>	<b>86,767</b>

**REPRESENTED BY:**

(i) Bank Term Deposit - Note 11

(ii) The investment revaluation reserve represents accumulated gains and losses arising on the revaluation of available-for-sale financial assets that have been recognised in other comprehensive income, net of amounts reclassified to profit or loss when those assets have been disposed of or are determined to be impaired.

<b>NOTE 19: RETAINED EARNINGS</b>	<b>2012 \$</b>	<b>2011 \$</b>
<b>BALANCE AT BEGINNING OF FINANCIAL YEAR</b>	<b>14,403,699</b>	<b>13,768,416</b>
(Loss) / Profit for the year	(733,662)	635,283
<b>BALANCE AT END OF FINANCIAL YEAR</b>	<b>13,670,037</b>	<b>14,403,699</b>

**BARNARDOS AUSTRALIA - NOTES TO THE FINANCIAL STATEMENTS  
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2012 (CONTINUED)**

<b>NOTE 20: CAPITAL &amp; LEASING COMMITMENTS</b>	<b>2012 \$</b>	<b>2011 \$</b>
<b>(a) Rentals charged to operating expenses</b>	<b>1,258,904</b>	<b>1,203,242</b>
<b>(b) Operating Lease Commitments</b>		
<b>Non-cancellable operating leases:</b>		
Not longer than one year	1,028,107	894,449
Longer than one year and not longer than five years	2,922,158	2,606,485
Longer than five years	1,768,518	1,228,315
	<b>5,718,783</b>	<b>4,729,249</b>

The non-cancellable operating leases are mainly for Welfare Centres.

The largest commitment is for the premises at Bay Street, Ultimo. Barnardos Australia has exercised its option, and added a further 5 year term, extending the lease commitment to 31 August 2020.

**NOTE 21: SEGMENT INFORMATION**

Barnardos Australia is a charity working for the welfare of children and young people in New South Wales and the Australian Capital Territory.

<b>NOTE 22: NOTES TO THE STATEMENT OF CASH FLOWS</b>	<b>2012 \$</b>	<b>2011 \$</b>
<b>(LOSS) / PROFIT FOR THE YEAR</b>	<b>(733,662)</b>	<b>635,283</b>
Depreciation and amortisation - property, plant & equipment	1,105,956	1,009,265
Depreciation and amortisation - investment property	32,000	32,000
Net loss on disposal of property, equipment and motor vehicles	70,718	119,894
Net loss / (gain) on disposal of available for sale assets	5,751	(74,232)
Bequest distribution received as Listed Securities	-	(384,910)
Interest received on assets available for sale and sold	239	
Interest received on Funds held in Trust	20,812	20,300
<b>CHANGES IN ASSETS AND LIABILITIES:</b>		
(Increase)/decrease in receivables	(116,798)	(335,917)
(Increase)/decrease in prepayments	28,966	(259,187)
Increase/(decrease) in income received in advance	(61,940)	717,429
Increase/(decrease) in provisions - employee benefits	530,715	343,557
Increase/(decrease) in sundry creditors	458,011	660,361
<b>NET CASH FROM OPERATING ACTIVITIES</b>	<b>1,340,768</b>	<b>2,483,843</b>

**BARNARDOS AUSTRALIA - NOTES TO THE FINANCIAL STATEMENTS  
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2012 (CONTINUED)**

**NOTE 22:****NOTES TO THE STATEMENT OF CASH FLOWS  
(CONT.)****2012  
\$****2011  
\$****RECONCILIATION OF CASH AND CASH EQUIVALENTS**

Cash balance comprises:

Cash At Call	2,530,552	2,235,358
Bank Overdraft Facility	(60,223)	(39,082)
Bank Term Deposits - Current	4,325,329	5,219,256
Bank Commercial Bills - "Gift Fund"	1,450,000	993,713
Floating Rate Note - Non Current	500,000	500,000

**CASH BALANCE AS PER CASH FLOW STATEMENT****8,745,658****8,909,245****NOTE 23: CONTINGENT LIABILITY**

At 30 June 2012, Barnardos Australia had a contingent liability in relation to possible future claims made by former clients. The company is unable to reliably estimate the amount of any future obligation that may arise from such claims. As a result of an agreement with Barnardos UK the company has determined that its liability for claims arising from events occurring prior to 1 July 1975 is limited to \$ 105,670.

**NOTE 24: FINANCIAL INSTRUMENTS****(a) CAPITAL RISK MANAGEMENT**

The company manages its capital to ensure that it will be able to continue as a going concern. The company's overall strategy remains unchanged from 2007. The capital structure of the company consists of cash and cash equivalents and equity, comprising donor reserves and accumulated funds. Operating cash flows are used to pay for operating expenses.

**(b) FINANCIAL RISK MANAGEMENT OBJECTIVES**

The company's activities expose it to a variety of financial risks: Market risk (including interest rate risk), credit risk and liquidity risk. The company's overall risk management program seeks to minimise potential adverse effects on the company's performance. Risk management is carried out by the Board of Directors.

**(c) SIGNIFICANT ACCOUNTING POLICIES**

Details of the significant accounting policies and methods adopted, including the criteria for recognition, the basis of measurement and the basis on which revenues and expenses are recognised, in respect of each class of financial asset, financial liability and equity instrument are disclosed in Note 1 to the Financial Statements.

**(d) INTEREST RATE RISKS**

The entity's exposure to interest rate risk at 30 June 2012 is limited to the interest generated on financial assets held as cash at bank, on call and on deposit balances invested during the course of the year which attract a mix of variable and fixed interest rates.

The entity's exposure to interest rates on financial assets are detailed in the liquidity risk management section of this note.

**BARNARDOS AUSTRALIA - NOTES TO THE FINANCIAL STATEMENTS  
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2012 (CONTINUED)**

**NOTE 24: FINANCIAL INSTRUMENTS (CONT.)**

**(e) CREDIT RISK**

The company does not have any significant credit risk exposure to any single counter party or any group of counterparties having similar characteristics. Normal terms of trade for receivables is no longer than 30 days and normal terms of trade for accounts payable is 30 days.

**(f) MARKET RISK**

The company activities expose it primarily to the financial risk in interest rates. The company does not use any derivative financial instruments to hedge its exposure to interest rate risk. There has been no change to the company's exposure to market risk or the manner in which it manages and measures the risk from the previous period.

**(g) NET FAIR VALUE**

The carrying amount of financial assets and financial liabilities recorded in the Financial Statements represents their respective net fair values, determined in accordance with the accounting policies disclosed in Note 1 to the Financial Statements.

**(h) LIQUIDITY RISK MANAGEMENT**

Ultimate responsibility for liquidity risk management rests with the board of directors, who have built an appropriate liquidity risk management framework for the management of the entity's short, medium and long term funding and liquidity management requirements. The entity manages liquidity risk by maintaining adequate reserves, banking facilities and reserve borrowing facilities by continuously monitoring forecast and actual cash flows and matching the maturity profiles of financial assets and liabilities.

**LIQUIDITY AND INTEREST RISK TABLES**

The following table details the entity's contractual maturity for its non-derivative financial liabilities. The tables have been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the entity can be required to pay.

	Weighted average effective interest rate %	Less than 1 month	1- 3 months	3 months to 1 year	1 - 5 years
<b>2012</b>					
Trade Payables - Non interest bearing	-	2,675,849	-	-	-
<b>2011</b>					
Trade Payables - Non interest bearing	-	2,217,838	-	-	-

**BARNARDOS AUSTRALIA - NOTES TO THE FINANCIAL STATEMENTS  
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2012 (CONTINUED)**

**NOTE 24: FINANCIAL INSTRUMENTS (CONT.)**

**LIQUIDITY AND INTEREST RISK TABLES (CONT.)**

The following table details the entity's expected maturity for its non-derivative financial assets. The tables have been drawn up based on the undiscounted contractual maturities of the financial assets including interest that will be earned on those assets except where the entity anticipates that the cash flow will occur in a different period.

	Weighted average effective interest rate %	Less than 1 month	1- 3 months	3 months to 1 year	1 - 5 years
<b>2012</b>					
Cash at Bank and On Call	<b>3.5%</b>	2,530,552	-	-	-
Bank term deposits	<b>4.37%</b>	2,288,996	1,200,000	2,286,331	-
Floating rate note	<b>4.92%</b>	-	-	-	1,009,975
Receivable – non-interest bearing	-	1,136,357	-	-	-
<b>2011</b>					
Cash at Bank and On Call	<b>4.75%</b>	2,235,357	-	-	-
Bank term deposits	<b>5.59%</b>	2,993,713	2,218,034	1,001,221	-
Floating rate note	<b>6.85%</b>	-	-	-	1,019,500
Receivable – non-interest bearing	-	1,019,559	-	-	-

**BARNARDOS AUSTRALIA - NOTES TO THE FINANCIAL STATEMENTS  
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2012 (CONTINUED)**

**NOTE 25: INFORMATION TO BE FURNISHED  
UNDER THE CHARITABLE FUNDRAISING ACT  
1991**

**2012  
\$**

**2011  
\$**

**i) a) DETAILS OF AGGREGATE GROSS INCOME &  
TOTAL EXPENSES OF FUNDRAISING APPEALS.**

**Gross proceeds from Fundraising Appeals:**

Mail Appeals	1,742,166	1,389,294
Other Appeals	1,038,723	1,861,060
Bequests	1,262,820	1,150,121
Auxiliaries	243,005	219,042
Special Events	232,461	459,040
Pro-bono Contributions	137,283	98,456

**TOTAL GROSS PROCEEDS FROM FUNDRAISING  
APPEALS**

**4,656,458                      5,177,013**

**Less: Direct Costs of Fundraising Appeals**

**(1,280,804)                      (1,264,313)**

**Surplus obtained from Fundraising Appeals**

**3,375,654                      3,912,700**

**Less administrative and indirect fundraising costs**

**(446,730)                      (395,700)**

**NET SURPLUS FROM FUNDRAISING**

**2,928,924                      3,517,000**

**b) DETAILS OF AGGREGATE GROSS INCOME & TOTAL  
EXPENSES OF MERCHANDISING SALES**

Gross proceeds from Merchandise and Licensing	156,436	147,711
Less: Total Costs of Merchandise and Licensing	(14,381)	(15,627)

**NET SURPLUS OBTAINED FROM MERCHANDISING  
SALES**

**142,055                      132,084**

**ii) Accounting principles and methods adopted in the  
Financial Statements**

The accounting principles and methods adopted in the preparation of the Financial Statements are set out in Note 1 of the notes to the Financial Statements.

**iii) Statement showing how funds received were applied  
to charitable purposes**

1) Net surplus from Fundraising appeals	2,928,924	3,517,000
Net surplus from Merchandise and Licensing	142,055	132,084
<b>TOTAL NET SURPLUS</b>	<b>3,070,979</b>	<b>3,649,084</b>

2) This was applied to Charitable purposes in the form of expenditure on direct welfare services as set out in note 6 to the Financial Statements.

**iv) Fundraising appeals conducted during the financial year.  
Mail Appeals, Other Appeals, Auxiliaries and Special Events.**

**BARNARDOS AUSTRALIA - NOTES TO THE FINANCIAL STATEMENTS  
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2012 (CONTINUED)**

**NOTE 25: INFORMATION TO BE FURNISHED UNDER THE CHARITABLE FUNDRAISING ACT 1991 (CONT.)**

v) Comparisons of certain monetary figures and percentages.

COMPARISON DESCRIPTIONS	2012 \$'000		2012 %	2011 \$'000		2011 %
Total direct cost of Fundraising / Gross Income from Fundraising	1,281	4,656	27.5%	1,264	5,177	24.4%
Net Surplus from Fundraising / Gross Income from Fundraising	3,375	4,656	72.5%	3,913	5,177	75.6%
Total cost of Fundraising / Gross Income from Fundraising	1,728	4,656	37%	1,660	5,177	32.1%
Net Surplus from Fundraising / Gross Income from Fundraising	2,928	4,656	63%	3,517	5,177	67.9%
Total cost of Merchandising / Gross Income from Merchandising	14	156	9.0%	16	148	10.8%
Net Surplus from Merchandising / Gross Income from Merchandising	142	156	91.0%	132	148	89.2%
Total costs of services / total expenditure (excluding fundraising and merchandising expenditure)	40,235	43,002	93.6%	34,507	37,019	93.2%
Total costs of services / total income received (net of fundraising and merchandising expenditure)	40,235	42,268	95.2%	34,507	37,655	91.6%

vi) The Charitable Fundraising Act Declaration is included at Page 15.

**NOTE 26: ADDITIONAL INFORMATION**

Barnardos Australia is a company, limited by guarantee, operating as a Charity within Australia.  
Liability of each member in the event of winding up is \$ 10.00.

Principal place of business and registered office:  
60 - 64 Bay Street,  
ULTIMO, NSW, 2007.

## UNAUDITED BARNARDOS AUSTRALIA SUPPLEMENTARY INFORMATION TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED JUNE 30 2012

<b>FEDERAL GOVERNMENT SUBSIDIES (DETAILED)</b> (Refer to Note 3 of the Financial Statements)	<b>2012</b> \$	<b>2011</b> \$
<b>AUBURN CHILDRENS FAMILY CENTRE</b>		
Family Day Care	1,390,208	1,385,363
Long Day Care	583,267	431,888
	<b>1,973,475</b>	<b>1,817,251</b>
<b>CANBERRA CHILDRENS FAMILY CENTRE</b>		
Kids Friends	24,665	24,113
Supported Playgroups / Kids Time	22,614	17,471
Kids In Focus	144,750	85,000
Residential Alternatives for Teenagers (RAFT)	-	2,187
Temporary Family Care (ACT)	368	4,737
Find A Family (ACT)	15,906	10,207
TILA Grants	-	1,349
Parenting Outreach Program	700	1,000
	<b>209,003</b>	<b>146,064</b>
<b>FIND A FAMILY</b>	<b>2,347</b>	-
<b>PENRITH CHILDRENS FAMILY CENTRE</b>		
Vacation Care	62,163	82,354
Cranebrook Youth Centre	-	160,000
Youth Services	-	2,500
	<b>62,163</b>	<b>244,854</b>
<b>SOUTH COAST CHILDRENS FAMILY CENTRE</b>		
Supported Playgroups / Kids Time	-	1,500
Bundaleer Child & Family Community Development	114,500	182,914
BEYHSS	1,500	-
Communities For Children	806,303	753,117
Better Futures & Local Solutions	92,099	-
Talking Realities	120,000	120,000
	<b>1,134,402</b>	<b>1,057,531</b>
<b>SYDNEY METRO</b>		
Yurungai Learning Centre	13,631	29,915
	<b>13,631</b>	<b>29,915</b>
<b>WESTERN (previously Orana Far West)</b>		
Arts In the Dust	82,722	159,980
Family First Wellington	-	1,667
Family First Gilgandra	96,473	106,657
Prison Parenting Program	63,000	-
Brighter Futures Program	-	1,250
Intensive Family Preservation Service (IFPS)	1,500	-
Wellington Community Network	80,425	78,925
	<b>324,120</b>	<b>348,479</b>

# **UNAUDITED BARNARDOS AUSTRALIA SUPPLEMENTARY INFORMATION TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED JUNE 30 2012 (CONTINUED)**

<b>FEDERAL GOVERNMENT SUBSIDIES (DETAILED)</b>	<b>2012</b>	<b>2011</b>
(Cont.) (Refer to Note 3 of the Financial Statements)	\$	\$
<b>QUEANBEYAN</b>		
Queanbeyan Gatherings	15,288	-
	<b>15,288</b>	-
<b>YOUTH PROGRAMS</b>		
Reconnect - Mudgee, Coolah & Rylstone	192,520	189,280
Reconnect - Wellington, Narromine & Gilgandra	192,884	189,280
Reconnect - Cobar, Warren & Nyngan	274,953	270,537
Reconnect - Marrickville & Canterbury	192,128	189,280
	<b>852,485</b>	<b>838,377</b>
<b>PRACTICE DEVELOPMENT CENTRE</b>		
Australian Integrated Childrens System	-	28,500
<b>TOTAL FEDERAL GOVERNMENT SUBSIDIES</b>	<b>4,586,914</b>	<b>4,510,971</b>

<b>STATE GOVERNMENT SUBSIDIES (DETAILED)</b>	<b>2012</b>	<b>2011</b>
(Refer to Note 4 of the Financial Statements)	\$	\$
<b>NSW GOVERNMENT SUBSIDIES</b>		
<b>AUBURN CHILDRENS FAMILY CENTRE</b>		
Domestic Violence	83,771	81,683
Family Accommodation & Support	297,180	-
Family Day Care	-	-
Temporary Accommodation	-	288,686
Long Day Care	42,443	37,011
Sexual Assault	75,896	74,002
Family Support & Preservation	246,101	-
Special Neighbours	-	263,953
Temporary Family Care	577,165	607,564
Youth Support	97,535	99,203
	<b>1,420,091</b>	<b>1,452,102</b>
<b>FIND A FAMILY</b>	<b>9,437,242</b>	<b>8,810,954</b>
<b>NARANG BIR-RONG</b>	<b>486,571</b>	-

## UNAUDITED BARNARDOS AUSTRALIA SUPPLEMENTARY INFORMATION TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED JUNE 30 2012 (CONTINUED)

STATE GOVERNMENT SUBSIDIES (DETAILED) (Cont.) Refer to Note 4 of the Financial Statements)	2012 \$	2011 \$
<b>PENRITH CHILDRENS FAMILY CENTRE</b>		
Disabled Adolescents Respite Enterprise (TEEPS)	95,318	74,210
Family Support	487,122	-
Family Accommodation & Support (FAAS)	97,009	111,772
Program Support	31,027	-
Special Neighbours	-	299,493
Temporary Family Care	573,201	573,201
Vacation Care	19,743	19,250
Wonderkids Activity Group on a Saturday (WAGS)	52,487	51,104
Youth Services	173,400	169,200
	<b>1,529,307</b>	<b>1,298,230</b>
<b>QUEANBEYAN CHILDRENS FAMILY CENTRE</b>		
Queanbeyan Family & Adolescent Counselling Service	135,171	113,986
Family Support	186,527	-
Families Inside Out	-	3,608
Gatherings	15,815	15,420
Brighter Futures – Cooma	190,476	159,680
Family Support & Accommodation	56,887	186,579
	<b>584,876</b>	<b>479,273</b>
<b>WESTERN (previously Orana Far West)</b>		
Family First – Gilgandra	180,522	164,214
Family First – Wellington	91,052	78,779
Family Support – Mudgee	245,419	239,085
Prison Parenting Programs	40,000	80,000
Early Intervention Program	826,160	715,517
Temporary Family Care	285,545	-
Intensive Family Preservation Service	402,603	50,500
	<b>2,071,301</b>	<b>1,328,095</b>
<b>SOUTH COAST CHILDRENS FAMILY CENTRE</b>		
Kids Time Playgroups	289,423	245,013
Barnardos Early Years Home Support Service (BEYHSS)	191,747	176,723
Bundaleer Child & Family Community Development	74,555	44,095
Temporary Family Care (Extended Families)	573,201	574,688
Substance Use In Pregnancy & Parenting Service	402,155	392,082
Intensive Family Support Service (IFSS)	245,516	262,114
Extended Family Support	161,709	273,445
Aboriginal Community Resource Project	85,909	87,782
Illawarra Family Referral Service	894,800	110,000
	<b>2,919,015</b>	<b>2,165,942</b>
<b>SYDNEY METRO</b>		
Temporary Family Care	573,201	573,201
Yurungai Child & Family Services	684,221	694,721
Aboriginal Early Years Project	250,607	275,732
	<b>1,508,029</b>	<b>1,543,654</b>

# **UNAUDITED BARNARDOS AUSTRALIA SUPPLEMENTARY INFORMATION TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED JUNE 30 2012 (CONTINUED)**

<b>STATE GOVERNMENT SUBSIDIES (DETAILED)</b> (Cont.) Refer to Note 4 of the Financial Statements)	<b>2012</b> \$	<b>2011</b> \$
<b>YOUTH PROGRAMS</b>		
Adolescent Services Hohnen House	950,359	854,504
Kingston House	512,964	418,597
Post Release Options	187,975	183,122
Streetworker	284,689	277,747
	<b>1,935,987</b>	<b>1,733,970</b>
<b>Welfare / Financial Literacy - No Interest Loans (NILS)</b>	<b>33,186</b>	<b>102,380</b>
<b>Family Preservation &amp; Restoration Pilot</b>	<b>475,745</b>	-
<b>TOTAL NSW GOVERNMENT SUBSIDIES</b>	<b>22,401,351</b>	<b>18,914,600</b>
<b>ACT GOVERNMENT SUBSIDIES</b>		
<b>CANBERRA CHILDRENS FAMILY CENTRE</b>		
Education Support	4,545	5,700
Foster Care Program	5,869,814	4,748,711
Kids Friends	104,582	107,899
Mental Health	108,413	104,848
Parenting Outreach (Young Mums)	195,706	231,487
Transition Program For Adolescents	540,248	437,135
Residential Alternatives For Teenagers	-	466,516
Couch Surfing	66,513	86,807
Supported Transitional Arrangements for Young People (STAY)	-	241,215
Post Release Options	40,812	52,475
Youth Integrated Education & Accommodation Program (FOYER)	588,308	54,011
Barnardos Child, Youth & Family Services	165,469	-
Friendly Landlord Services	79,121	-
Intensive Intervention Services	231,253	-
Network Coordination Inner North Gungahlin	36,250	-
Youth Identified Accommodation Support Program	27,187	-
<b>TOTAL ACT GOVERNMENT SUBSIDIES</b>	<b>8,058,221</b>	<b>6,536,804</b>
<b>TOTAL STATE GOVERNMENT SUBSIDIES</b>	<b>30,459,572</b>	<b>25,451,404</b>

## UNAUDITED BARNARDOS AUSTRALIA SUPPLEMENTARY INFORMATION TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED JUNE 30 2012 (CONTINUED)

WELFARE CENTRES EXPENDITURE (DETAILED) (Refer to Note 6 of the Financial Statements)	2012 \$	2011 \$
<b>AFTER CARE</b>	<b>100,937</b>	<b>110,597</b>
<b>CHILDRENS FAMILY CENTRES</b>		
<b>AUBURN</b>		
Domestic Violence	139,082	104,711
Family Accommodation & Support	354,666	-
Family Day Care	1,397,449	1,435,172
Kids Friends	34,685	27,989
Long Day Care	998,956	858,441
Sexual Assault	77,121	92,133
Intake / Respite	14,634	14,026
Family Support & Preservation	291,899	-
Special Neighbours	-	273,657
Temporary Accommodation	-	343,846
Temporary Family Care	640,840	641,575
Youth Support	130,003	129,119
	<b>4,079,335</b>	<b>3,920,669</b>
<b>CANBERRA</b>		
After Care	53,532	-
Education Support	26,072	81,020
Foster Care Program	5,838,847	4,767,054
Kids Friends	129,247	159,148
Kids In Focus	144,750	87,626
Mental Health	132,860	128,650
Parenting Outreach (Young Mums)	196,406	232,669
Transition Program For Adolescents	634,243	467,392
Supported Playgroups / Kids Time	22,614	17,485
Residential Alternatives For Teenagers	-	469,160
Supported Transitional Arrangements for Young People	-	310,375
Couch Surfing	66,514	85,575
Post Release Options	47,935	59,081
TILA Grants	-	1,349
Barnardos Child, Youth & Family Services	165,469	-
Friendly Landlord Services	99,477	-
Intensive Intervention Services	231,253	-
Network Coordination Inner North Gungahlin	36,250	-
Youth Identified Accommodation Support Program	27,187	-
Youth Integrated Education & Accommodation Program	660,211	50,155
	<b>8,512,867</b>	<b>6,916,739</b>

# **UNAUDITED BARNARDOS AUSTRALIA SUPPLEMENTARY INFORMATION TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED JUNE 30 2012 (CONTINUED)**

<b>WELFARE CENTRES EXPENDITURE (DETAILED)</b> (Refer to Note 6 of the Financial Statements)	<b>2012</b> \$	<b>2011</b> \$
<b>PENRITH</b>		
Disabled Adolescents Respite Enterprise (TEEPS)	408,153	312,096
Family Accommodation & Support (FAAS)	211,816	224,141
Family Support	502,752	-
Intake / Respite	14,787	13,641
Kids Friends	57,629	43,198
Special Neighbours	-	307,242
Temporary Family Care	624,925	577,672
Vacation Care	144,983	124,191
Youth Services	219,525	235,232
Wonderkids Activity Group on a Saturday (WAGS)	65,358	55,832
	<b>2,249,928</b>	<b>1,893,245</b>
<b>QUEANBEYAN</b>		
Queanbeyan Family & Adolescent Counselling Service	178,399	115,600
Queanbeyan Kids Friends	61,363	61,141
Families Inside Out	-	33,686
Brighter Futures – Cooma	193,643	161,012
Queanbeyan Gatherings	127,594	109,651
Family Support	245,872	-
Family Support & Accommodation	79,679	226,201
	<b>886,550</b>	<b>707,291</b>
<b>SOUTH COAST</b>		
Kids Time Playgroups	300,919	255,894
Barnardos Early Years Home Support Service (BEYHSS)	200,613	192,439
Bundaleer Child & Family Community Development	231,728	305,260
Temporary Family Care (Extended Families)	573,493	621,475
Home Interaction Program for Parents & Youngsters (HIPPY)	186,062	138,160
Substance Use In Pregnancy and Parenting Service (SUPPS)	407,593	394,369
Intensive Family Support Service (IFSS)	245,610	263,376
Extended Family Support	161,756	274,694
Communities For Children	802,619	738,372
Aboriginal Community Resource Project	88,729	90,608
Kids Friends	44,959	37,361
Better Futures & Local Solutions	93,592	-
Early Intervention Program	86,921	66,174
Talking Realities	124,701	136,231
Illawarra Family Referral Service	895,398	110,165
	<b>4,444,693</b>	<b>3,624,578</b>
<b>TOTAL CHILDRENS FAMILY CENTRES</b>	<b>20,173,373</b>	<b>17,062,522</b>

# **UNAUDITED BARNARDOS AUSTRALIA SUPPLEMENTARY INFORMATION TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED JUNE 30 2012 (CONTINUED)**

<b>WELFARE CENTRES EXPENDITURE (DETAILED) (Cont.)</b> (Refer to Note 6 of the Financial Statements)	<b>2012 \$</b>	<b>2011 \$</b>
<b>FIND A FAMILY</b>	<b>9,402,967</b>	<b>9,185,562</b>
<b>NARANG BIR-RONG</b>	<b>497,753</b>	<b>-</b>
<b>PROGRAM SUPPORT</b>	<b>169,857</b>	<b>145,110</b>
<b>FAMILY PRESERVATION &amp; RESTORATION PILOT</b>	<b>480,371</b>	<b>-</b>
<b>WESTERN (PREVIOUSLY ORANA FAR WEST)</b>		
Arts In The Dust	153,439	164,789
Family Support – Mudgee	249,484	239,878
Family First – Wellington	134,965	96,550
Family First – Gilgandra	342,789	311,430
Prison Parenting Program	103,014	84,671
Early Intervention Program	827,640	721,718
Temporary Family Care	288,704	-
Intensive Family Preservation Service	428,517	59,197
Network Communities – Wellington	81,433	83,977
	<b>2,609,985</b>	<b>1,762,210</b>
<b>RESEARCH, DEVELOPMENT &amp; HEALTH PROJECTS</b>	<b>1,399,053</b>	<b>1,149,269</b>
<b>SYDNEY METRO</b>		
Temporary Family Care	678,237	634,474
Yurungai Child & Family Services	710,841	801,756
Yurungai Learning Centre	238,615	224,031
Aboriginal Early Years Project	286,349	277,861
	<b>1,914,042</b>	<b>1,938,122</b>
<b>YOUTH PROGRAMS</b>		
Adolescent Services – Hohnen House	1,039,697	918,036
Kingston House	580,886	578,131
Post Release Options	193,909	205,901
Reconnect - Mudgee, Coolah & Rylstone	235,891	215,413
Reconnect - Wellington, Narromine & Gilgandra	337,237	343,120
Reconnect - Cobar, Warren & Nyngan	275,750	275,667
Reconnect - Marrickville & Canterbury	226,903	207,829
Streetworker	355,331	338,330
Wellington Learning Centre	221,601	51,093
	<b>3,467,205</b>	<b>3,133,520</b>
<b>OTHER STATES</b>		
Kids Friends (Other States)	20,000	20,000
<b>TOTAL WELFARE CENTRES EXPENDITURE</b>	<b>40,235,543</b>	<b>34,506,912</b>

## BARNARDOS AUSTRALIA DIRECTORY

### CHAIR

Crispin Hull, BA, LIB (Hons)

### DEPUTY CHAIRS

Sharyn Schultz, B.Ed (Adult Ed)

Jim Pearse, B. Social Work, BA (Sydney), BEc (QLD), MSc Health Economics (York)

### HONORARY TREASURER

Sachindra Maharaj, BCA (Wellington), CA, Member of Institute of Chartered Accountants NZ

### OTHER DIRECTORS

Rosemary Howard, MBBS (Hons), FRANZCP, Cert in Child Psych

Abbey McKinnon, BA, LIB

Robert McGregor, AM, FCIS, BHA

Jane Paskin, BA LIB (Hons), Dip AICD, ASFA Accredited Investment Fiduciary.

Julie Pascoe, BA (Syd), Grad Dip Mktg, GAICD, AMSRS

Ross Peden, B. Econ., M. Comm., CPA, AAIM

Shirley Ronge

### EXECUTIVE OFFICERS

#### CHIEF EXECUTIVE AND WELFARE DIRECTOR

Louise Voigt, BSW, MSW

#### COMPANY SECRETARY AND SENIOR MANAGER, ADMINISTRATION

Patrick Kerlin, CA, B Bus, Grad. Dip.CSP, ACIS, MPS Social Work.

### SENIOR MANAGERS

Auburn	Rosemary Hamill, B.Sc, CQSW, BSW.
Australian Barnardos Recruitment Services	Deborah Macmillan, BA Hons Social Work & CQSW (MRCSA).
Canberra	Annette Kelly-Egerton, B.A. (Psych), Grad. Dip. Applied Child Psychology
Find A Family	Elizabeth Cox, B. Social Science
Marrickville	Lynn Casey, BSW. Hons, Mast. Soc. Admin
Western	Jodi Burnstein, BA, LLB, Grad. Dip. Soc Science
Penrith and Queanbeyan Centres	Carol Lockley, BA (Hons) Social Work and CQSW MSc Public Sector Management
South Coast	Kerry Moore, B.AppSc OT, BA Social Work
Sydney Metro Centre	Vivienne Freeman and Natasha Weir, BA Social Studies, MA Social Work
Program Services	Sue Tregeagle, B Soc Stud, Grad. Dip. Soc Admin, PhD
	Bill Hoyles, B. Ed (Hons), MA.
Practice Development Unit	Jude Morwitzer BA Social Work
Fundraising and Marketing	Manisha Amin, B.Bus, MA Prof. Writing, PhD



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